

**--Showroom Partners (SRP):**

Minimum opening order is \$5,000. No minimum is required for subsequent orders, however, SRP must have a store front and three pieces of BB furniture on the showroom floor at all times. If the showroom partner does not keep three pieces of furniture on display, they are not eligible for the SRP discount, and will be qualified as a non stock dealer. **THE SHOWROOM PARTNER DISCOUNT IS 0.3333 OF THE MSRP.** For example, if they order an item with a MSRP of \$3,000, their cost would be \$1,000.

**--Design Firm Partners:**

No minimum order is required. For larger orders (\$15,000 and up), the Sales Representative can offer 50% to 60% OFF MSRP. Brazil Baroque relies on the Sales Representative to give customer the most appropriate discount. **THE DESIGN FIRM DISCOUNT IS 0.55 OF THE MSRP.** For example, if they order an item with a MSRP of \$3,000, their cost would be \$1,650.

**--Trade Partners (designers):**

No minimum order is required. For larger orders (\$15,000 and up) the Sales Representative can offer 50% to 60% OFF MSRP. Brazil Baroque relies on the Sales Representative to give customer the most appropriate discount. **THE TRADE PARTNER DISCOUNT IS 0.70 OF THE MSRP.** For example, if they order an item with a MSRP of \$3,000, their cost would be \$2,100.